The summer has been especially productive for Prospect Research. In addition to completing key prospecting initiatives and all of your requests, as well as expanding the information available on BERT, we held our annual retreat at the Gilder Boathouse. We are excited by the goals that emerged, including increasing our collective knowledge of key industries, as well as expanding our national reach through articles and speaking engagements.

In addition, in July, Inge joined us for lunch and a friendly game of Re:Search, through which (we hope) she learned more about the wide range of work we perform. She shared with us her research goals, including prospecting for West Campus, and for young alumni. We very much look forward to working on these projects in the coming months!

~Melinda

Welcome Baby

Congratulations to research analyst Steven Towns who welcomed his second daughter, Midori, on June 25th. Midori weighed in at 8lbs 15.5oz. Mom and big sister Karen are also doing well.
We are pleased to welcome Dave Werner ’06 back to the Research Team! Dave is the new research analyst for the School of Management and a former student intern in Prospect Research. Prior to rejoining the team in June 2008, he served as the research analyst for the Association of Yale Alumni working on Project Prominence. Dave is a graduate of Yale College, earning a BA in political science in 2006. During his time at Yale, he rowed with the Varsity Lightweight Crew, including the team that won the national championship in 2005. A native of Cleveland, Ohio, Dave’s hobbies include fishing, running, and an unhealthy obsession with the Cleveland Browns.

Breast Cancer Climb Update

Lew Nescott, Jr. is safely back in the office after a few weeks absence scaling Mt. McKinley in Alaska. Although Lew enjoys mountaineering, the climb was not just for himself; he used the opportunity to raise awareness and funds for Yale Cancer Center’s breast cancer research program. According to Peter Lamothe, the Cancer Center’s director of development, over $5,000 was raised.

Lew’s passion for mountains began in 2001 with a two-day climb up 14,400 foot Mt. Rainier. Since then, he has mastered Mount Elbrus in Russia’s Caucasus Mountains (18,400 feet), Iran’s Mount Damavand (18,600 feet), and others. He made it up 13,300 feet of Mt. McKinley (or Denali, as it is also known) when he developed symptoms of altitude sickness. The difficulties breathing would have made the remaining climb much trickier and could have jeopardized his fellow climbers’ chance to make it to the summit. Lew made the tough decision to begin his descent along with a vow to return in 2009 for another chance to conquer “The Great One.”

Denali, the third tallest mountain (measured from sea-level) is one of the most difficult ascents. The high latitude not only means extreme cold (temperatures as low as −100 degrees Fahrenheit have been recorded), but also much lower air pressure, and thus less oxygen than mountains closer to the equator. We’re incredibly proud and inspired by Lew’s feats of courage and physical stamina and look forward to cheering him on next year.

Welcome (Back) Dave Werner

Yale Trivia!

According to BERT, as of late August 2008...

1. How many Yalies currently hold the title of CEO/chief executive?
   a. 291
   b. 625
   c. 1095

2. How many Yalies are unemployed?
   a. 378
   b. 588
   c. 914

3. How many Yalies work as development officers/fundraisers?
   a. 322
   b. 503
   c. 832

Please email answers to: prospectresearch@yale.edu.

Congratulations to Pamela Bloomfield with Yale Cancer Center development, for being one of two to correctly identify the three past presidents of Yale whom residential colleges were named.

They are: Timothy Dwight (served 1886-1899), Abraham Pierson (served 1701-1707 as first rector of the Collegiate School, as Yale was then known), and Ezra Stiles (served 1778-1795).

Farewell Dana

Only two short years after joining the research team, Dana Ciccone has moved on to pursue a Master’s degree in International Affairs at the Graduate Institute of International and Development Studies in Geneva, Switzerland. Her sharp analytic skills and passion for excellence have made Dana an invaluable asset to the team. She taught us how to use Excel in ways we’d never imagined and found thousands of new prospects as assistant director of the Prospecting and Data Analysis team. Good luck to Dana in her future endeavors!